



**BLIRT** (Biolab Innovative Research Technologies) is a modern European biotech manufacturer of high quality specialty enzymes and reagents dedicated for application in Life Science.

In 25 years we have developed excellent long-term relations with diverse groups of scientists and industry customers. BLIRT's high quality products have been appreciated by clients for being easy to use, highly efficient and safe in laboratory scale, therefore we have decided to extend production size. As a consequence, today our products are available, under our brand or as OEM, to all major universities, institutes and biotech companies.

We are currently looking for an ambitious employee for the position:

## **Key Account Manager – Molecular Biology Reagents Export**

**Workplace: Gdansk**

### **Your key responsibilities**

- Implementation of sales plans,
- Developing and maintaining of business relations with Clients,
- Analysis of trends and the market,
- Participation in creating strategies and marketing plans,
- Representing company at conferences and trades,
- Implementation of marketing activities,
- Negotiating contracts and offers,

### **From Candidates we expect:**

- Education in the field of biotechnology, molecular biology, chemistry or related,
- Min. 3 years of experience in B2B sales in the biotechnology or related field,
- Fluent English in writing and speaking allowing unconstrained contact,
- Ability to establish proper relations with Clients.
- Excellent workplace managing skills allowing to work independently,
- Goal- orientation as well as strong work motivation,
- Willingness to travel abroad in business,
- Knowledge of other foreign languages.

### **We offer:**

- Contract of employment,
- Motivational salary system based on work outcomes,
- Financial contribution to gym cards (multisport cards),
- Social funds,
- All necessary work tools

### **APPLICATION FORM:**

**Application documents should be sent to [tomasz.wrzesinski@blirt.eu](mailto:tomasz.wrzesinski@blirt.eu)**

*In connection with the requirements of art. 24 sec. 1 of the Act of 29 August 1997 on the Protection of Personal Data (Journal of Laws of 2002, No. 101, item 926, as amended) I inform you that the administrator of personal data contained in the application documents provided by you is BLIRT SA with headquarters at ul. Trzy Lipy 3 / 1.38 in Gdańsk, 80-172. Your personal data will be processed in order to carry out the recruitment process and to select an employee and conclude a contract. Personal data will not be disclosed to other entities. You have the right to access your data and correct it. The collected personal data has been voluntarily provided by you.*